## Message Text

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**ACTION EB-12** 

INFO OCT-01 ARA-16 ISO-00 L-03 CIAE-00 COME-00 DODE-00

DOTE-00 FMC-04 INR-11 NSAE-00 RSC-01 CG-00 DLOS-07

DRC-01 /056 W

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R 012000Z OCT 74 FM AMCONUSUL RIO DE JANEIRO TO SECSTATE WASHDC 1470 INFO AMEMBASSY BRASILIA AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 3701

E.O. 11652: N/A TAGS: EWWT, BR

SUBJECT: STORAGE CHARGES LEVIED ON PENGO DIVISION, GERHARD & OWENS INDUSTRIES

REF: STATE 207898 NOTAL

1. CONSULATE GENERAL OFFICER MET WITH ROLAND GILLETTE AND A.K. JORDAN OF PENGO AND WITH PANAMBRA, PENGO REPRESENTATIVES IN BRAZIL, TO DISCUSS REF SUBJECT. IN ESSENCE, PROBLEM NOW REVOLVES AROUND PENGO EFFORTS TO RECUPERATE ALL OR PART OF STORAGE CHARGES LEVIED BY SANTOS PORT AUTHORITIES FOR PENGO SHIPMENT TO FURNAS. AS DEPARTMENT AWARE, THIS SHIPMENT REMAINED IN PORT STORAGE OVER THREE MONTHS OWING TO INABILITY OF PENGO AND PANAMBRA OBTAIN RELEASE FROM SUNAMAM. RELEASE REQUIRED BECAUSE SHIPMENT EFFECTED ON THIRD FLAG VESSEL WITHOUT FIRST HAVING OBTAINED WAIVER FROM SUNAMAM AND FROM U.S. FLAG LINES. CIA. DOCAS DE SANTOS, WHICH OPERATES SANTOS PORT, IS A PRIVATE FIRM AND WILL NOT REFUND STORAGE CHARGES SINCE THESE CHARGES ARE BASED ON LENGTH OF TIME SHIPMENT ACTUALLY REMAINED IN PORT WAREHOUSE.

2. AS SHIPMENT ALREADY RELEASED FROM SANTOS, THERE WAS NO NECESSITY TO SEE EITHER SUNAMAM OR CACEX. QUESTION BECAME UNCLASSIFIED

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WHETHER FURNAS WOULD ACCEPT RESPONSIBILITY FOR STORAGE

CHARGES. THIS QUESTION AROSE BECAUSE FURNAS INITIALLY REFUSED TO ASSIST PENGO AND PANAMBRA TO OBTAIN RELEASE FROM SUNAMAM, THEREBY ADDING TO LENGTH OF TIME GOODS REMAINED IN PORT. PANAMBRA HAS LETTER DATED JUNE 10, 1974, FROM FURNAS CHIEF OF PURCHASING DEPARTMENT REFUSING ASSISTANCE. ACCORDING TO PANAMBRA, SUNAMAM AUTHORITIES INSISTED FROM BEGINNING THAT REQUEST FOR WAIVER HAD TO COME FROM CONSIGNEE (FURNAS) AND NOT FROM IMPORTER (PANAMBRA). WAIVER WAS NOT GRANTED UNTIL FURNAS TOOK ACTION IN SEPTEMBER AND INTERVENED WITH SUANAMAM.

- 3. CONSULATE GENERAL OFFICER ACCOMPANIED GILLETTE, JORDAN AND PANAMBRA REPRESENTATIVE TO MEETING WITH FURNAS DIRECTOR, COL. G.B. FORTES EVANGELHO. COL. FORTES IS INDIVIDUAL WHO PERSONALLY TOOK PROBLEM IN HAND IN SEPTEMBER AND OBTAINED RELEASE FROM SUANAMAM. HE DENIED ANY FURNAS CULPABILITY IN MATTER, STATING FLATLY THAT ENTIRE RESPONSIBILITY FOR MIS-SHIPMENT OF GOODS LAY WITH PANAMBRA. DURING COURSE OF MEETING, HOWEVER, FORTES WAS MADE AWARE OF FURNAS PURCHASE CHIEF'S REFUSAL TO INTERVENE. HE SOMEWHAT GRUDGINGLY ADMITTED THAT THIS REFUSAL MAY HAVE ADDED TO PROBLEM. PENGO REPRESENTATIVES POINTED OUT THAT THEIR FIRM HAS ALREADY SUFFERED ADDITIONAL EXPENSES OF US\$250,000 IN SUPPLEMENTAL REPAIR WORK OWING TO DEFECTIVE LINERS. PENGO IS A SMALL FIRM AND PORT WAREHOUSE CHARGES OF US\$60,000 ON TOP OF THESE OTHER EXPENSES WOULD CREATE CRITICAL SITUATION FOR FIRM.
- 4. FORTES AGREED TO TAKE MATTER UP WITH FURNAS BOARD OF DIRECTORS, WHICH WOULD HAVE TO DECIDE ON PAYMENT OF PORT CHARGES. HE OFFERED NO PROMISES, BUT SAID HE WOULD MAKE SINCERE EFFORT OBTAIN APPROVAL. HE ASKED FOR LETTER FROM PENGO FOR PRESENTATION TO BOARD.
- 5. COMMENT: CONSULATE GENERAL OFFICER ASSISTED PENGO REPRESENTATIVES IN DRAFTING OF LETTER, WHICH WILL BE SENT TO FURNAS LATER THIS WEEK. WE HAVE NO WAY OF JUDGING REACTION OF FURNAS BOARD, BUT PENGO REPRESENTATIVES RECOGNIZE THAT NO RELIEF MAY BE FORTHCOMING.
- 6. FOR BRASILIA AND SAO PAULO: REFTEL BEING REPEATED TO UNCLASSIFIED

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YOU FOR INFO. MILLER

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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TAGS: EWWT, BR, US, GERHARD & OWEN

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